

**Electronic Supplementary Material for**

**Fisher, P., Risavy, S. D., Robie, C., König, C. J., Christiansen, N. D., Tett, R. P., & Simonet, D. V. (2020). Selection myths: A conceptual replication of HR professionals' beliefs about effective human resource practices. *Journal of Personnel Psychology*. <https://doi.org/10.1027/1866-5888/a000263>**

**Certifications Held by Participants in the Study**

CHRP: Certified Human Resources Professional; CHRL: Certified Human Resources Leader; CHRE: Certified Human Resources Executive; CPHR: Chartered Professional in Human Resources; aPHR™: Associate Professional in Human Resources™; aPHRi™: Associate Professional in Human Resources-International™; PHR®: Professional in Human Resources®; PHRca®: Professional in Human Resources-California®; PHRi™: Professional in Human Resources-International®; SPHR®: Senior Professional in Human Resources®; SPHRi™: Senior Professional in Human Resources-International™; GPHR®: Global Professional in Human Resources®; SHRM-CP: SHRM Certified Professional; SHRM-SCP: SHRM Senior Certified Professional.

**Table E1.** Comparison of potential remedies for the research–practice gap

Myth	Possess certification % false (% uncertain) <i>n</i> = 261	Don't possess certification % false (% uncertain) <i>n</i> = 192	Difference test	Effect size
(1) Although people use many different terms to describe personalities, there are really only four basic dimensions of personality, as captured by the Myers-Briggs Type Indicator (MBTI)	22.4% (27.6%) <i>M</i> = 1.78 <i>SD</i> = 1.28	18.4% (32.2%) <i>M</i> = 1.80 <i>SD</i> = 1.23	$F(1, 451) = .06$ $p = .810$	$d = .02$
(2) Conscientiousness is a better predictor of overall job performance than general mental ability/IQ	17.2% (25.0%) <i>M</i> = 1.98 <i>SD</i> = 1.23	21.5% (26.1%) <i>M</i> = 1.84 <i>SD</i> = 1.27	$F(1, 451) = 1.56$ $p = .213$	$d = .11$
(3) Companies that screen job applicants for values have higher overall job performance than those that screen for general mental ability/IQ	18.8% (17.2%) <i>M</i> = 2.08 <i>SD</i> = 1.25	17.2% (23.4%) <i>M</i> = 2.02 <i>SD</i> = 1.23	$F(1, 451) = .44$ $p = .507$	$d = .05$
(4) Integrity tests don't work well in practice because so many people lie on them	19.8% (29.7%) <i>M</i> = 1.81 <i>SD</i> = 1.25	25.3% (31.4%) <i>M</i> = 1.61 <i>SD</i> = 1.27	$F(1, 451) = 2.76$ $p = .097$	$d = .16$
(5) Integrity tests have adverse impact on racial minorities	39.8% (34.6%) <i>M</i> = 1.12 <i>SD</i> = 1.19	31.8% (47.5%) <i>M</i> = 1.10 <i>SD</i> = 1.07	$F(1, 450) = .03$ $p = .856$	$d = .02$
(6) The most valid employment interviews are designed around an applicant's unique background	22.9% (17.7%) <i>M</i> = 1.96 <i>SD</i> = 1.30	25.8% (16.9%) <i>M</i> = 1.89 <i>SD</i> = 1.33	$F(1, 450) = .31$ $p = .578$	$d = .05$
(7) Being very intelligent is actually a disadvantage for performing well on a low-skilled job	53.6% (16.1%) <i>M</i> = 1.07 <i>SD</i> = 1.32	45.0% (23.5%) <i>M</i> = 1.18 <i>SD</i> = 1.30	$F(1, 450) = .82$ $p = .364$	$d = .08$
(8) There is very little difference among personality inventories in terms of how well they predict an applicant's overall job performance	45.3% (20.3%) <i>M</i> = 1.23 <i>SD</i> = 1.34	33.1% (33.1%) <i>M</i> = 1.35 <i>SD</i> = 1.25	$F(1, 450) = .83$ $p = .362$	$d = .09$
(9) Emotional intelligence is a better predictor of overall job performance than general mental ability/IQ	29.7% (15.6%) <i>M</i> = 1.80 <i>SD</i> = 1.36	25.3% (23.4%) <i>M</i> = 1.77 <i>SD</i> = 1.31	$F(1, 451) = .03$ $p = .856$	$d = .02$
(10) A skilled graphologist (i.e., handwriting analysis expert) can be helpful in predicting overall job performance	47.9% (27.6%) <i>M</i> = 1.01 <i>SD</i> = 1.21	46.4% (33.0%) <i>M</i> = .95 <i>SD</i> = 1.14	$F(1, 451) = .29$ $p = .588$	$d = .05$

Table E1 continued

Myth	Hold traditional HR job % false (% uncertain) <i>n</i> = 288	Hold non-traditional HR job % false (% uncertain) <i>n</i> = 156	Difference test	Effect size
(1)	22.9% (32.6%) <i>M</i> = 1.66 <i>SD</i> = 1.26	14.7% (25.6%) <i>M</i> = 2.04 <i>SD</i> = 1.20	<b><i>F</i>(1, 442) = 9.80</b> <b><i>p</i> = .002</b>	<i>d</i> = .31
(2)	19.4% (26.4%) <i>M</i> = 1.89 <i>SD</i> = 1.26	19.2% (23.7%) <i>M</i> = 1.95 <i>SD</i> = 1.26	<i>F</i> (1, 442) = .23 <i>p</i> = .632	<i>d</i> = .05
(3)	18.1% (23.3%) <i>M</i> = 1.99 <i>SD</i> = 1.24	16.7% (15.4%) <i>M</i> = 2.19 <i>SD</i> = 1.21	<i>F</i> (1, 442) = 2.64 <i>p</i> = .105	<i>d</i> = .16
(4)	21.9% (33.0%) <i>M</i> = 1.68 <i>SD</i> = 1.25	25.0% (25.6%) <i>M</i> = 1.74 <i>SD</i> = 1.30	<i>F</i> (1, 442) = .18 <i>p</i> = .673	<i>d</i> = .05
(5)	34.4% (45.1%) <i>M</i> = 1.07 <i>SD</i> = 1.08	38.1% (35.5%) <i>M</i> = 1.15 <i>SD</i> = 1.19	<i>F</i> (1, 441) = .55 <i>p</i> = .461	<i>d</i> = .07
(6)	22.6% (15.3%) <i>M</i> = 2.02 <i>SD</i> = 1.30	27.6% (20.5%) <i>M</i> = 1.76 <i>SD</i> = 1.33	<i>F</i> (1, 442) = 3.82 <i>p</i> = .051	<i>d</i> = .20
(7)	49.7% (20.1%) <i>M</i> = 1.11 <i>SD</i> = 1.30	47.4% (20.5%) <i>M</i> = 1.17 <i>SD</i> = 1.32	<i>F</i> (1, 442) = .21 <i>p</i> = .650	<i>d</i> = .05
(8)	38.5% (28.1%) <i>M</i> = 1.28 <i>SD</i> = 1.28	37.8% (26.3%) <i>M</i> = 1.33 <i>SD</i> = 1.30	<i>F</i> (1, 442) = .13 <i>p</i> = .722	<i>d</i> = .04
(9)	25.7% (19.8%) <i>M</i> = 1.83 <i>SD</i> = 1.32	30.8% (19.2%) <i>M</i> = 1.69 <i>SD</i> = 1.36	<i>F</i> (1, 442) = 1.13 <i>p</i> = .288	<i>d</i> = .10
(10)	48.3% (33.7%) <i>M</i> = .88 <i>SD</i> = 1.09	44.9% (25.6%) <i>M</i> = 1.14 <i>SD</i> = 1.27	<i>F</i> (1, 442) = 5.19 <i>p</i> = .023	<i>d</i> = .22

Table E1 continued

Myth	Read peer-reviewed journal articles % false (% uncertain) <i>n</i> = 257	Don't read peer-reviewed journal articles % false (% uncertain) <i>n</i> = 195	Difference test	Effect size
(1)	20.6% (26.1%) <i>M</i> = 1.86 <i>SD</i> = 1.27	19.5% (35.9%) <i>M</i> = 1.70 <i>SD</i> = 1.23	$F(1, 450) = 1.88$ $p = .171$	$d = .13$
(2)	19.5% (19.1%) <i>M</i> = 2.04 <i>SD</i> = 1.26	20.0% (34.4%) <i>M</i> = 1.71 <i>SD</i> = 1.24	<b><math>F(1, 450) = 7.37</math></b> <b><math>p = .007</math></b>	$d = .26$
(3)	19.1% (15.2%) <i>M</i> = 2.12 <i>SD</i> = 1.25	16.4% (28.2%) <i>M</i> = 1.94 <i>SD</i> = 1.22	$F(1, 450) = 2.37$ $p = .125$	$d = .15$
(4)	24.5% (30.4%) <i>M</i> = 1.66 <i>SD</i> = 1.27	21.0% (31.3%) <i>M</i> = 1.74 <i>SD</i> = 1.25	$F(1, 450) = .51$ $p = .475$	$d = .06$
(5)	36.2% (37.0%) <i>M</i> = 1.18 <i>SD</i> = 1.19	33.8% (48.7%) <i>M</i> = 1.01 <i>SD</i> = 1.02	$F(1, 450) = 2.41$ $p = .121$	$d = .15$
(6)	22.3% (13.7%) <i>M</i> = 2.06 <i>SD</i> = 1.29	27.7% (22.1%) <i>M</i> = 1.73 <i>SD</i> = 1.33	<b><math>F(1, 449) = 7.06</math></b> <b><math>p = .008</math></b>	$d = .25$
(7)	46.5% (18.8%) <i>M</i> = 1.23 <i>SD</i> = 1.35	51.8% (22.6%) <i>M</i> = .99 <i>SD</i> = 1.25	$F(1, 449) = 3.62$ $p = .058$	$d = .18$
(8)	35.2% (26.6%) <i>M</i> = 1.41 <i>SD</i> = 1.31	42.6% (29.2%) <i>M</i> = 1.14 <i>SD</i> = 1.24	$F(1, 449) = 5.12$ $p = .024$	$d = .21$
(9)	30.0% (16.7%) <i>M</i> = 1.77 <i>SD</i> = 1.36	23.6% (24.1%) <i>M</i> = 1.81 <i>SD</i> = 1.30	$F(1, 450) = .12$ $p = .730$	$d = .03$
(10)	47.1% (26.1%) <i>M</i> = 1.07 <i>SD</i> = 1.24	47.2% (36.9%) <i>M</i> = .85 <i>SD</i> = 1.04	$F(1, 450) = 3.98$ $p = .047$	$d = .19$

Table E1 continued

Myth	Conduct validity studies % false (% uncertain) <i>n</i> = 171	Don't conduct validity studies % false (% uncertain) <i>n</i> = 245	Difference test	Effect size
(1)	15.2% (21.1%) <i>M</i> = 2.12 <i>SD</i> = 1.20	23.7% (33.5%) <i>M</i> = 1.62 <i>SD</i> = 1.25	<b><i>F</i>(1, 414) = 16.70</b> <b><i>p</i> &lt; .001</b>	<i>d</i> = .42
(2)	21.1% (19.3%) <i>M</i> = 1.98 <i>SD</i> = 1.28	20.0% (27.3%) <i>M</i> = 1.85 <i>SD</i> = 1.26	<i>F</i> (1, 414) = 1.05 <i>p</i> = .306	<i>d</i> = .10
(3)	17.5% (10.5%) <i>M</i> = 2.26 <i>SD</i> = 1.21	18.8% (26.5%) <i>M</i> = 1.91 <i>SD</i> = 1.25	<b><i>F</i>(1, 414) = 8.44</b> <b><i>p</i> = .004</b>	<i>d</i> = .28
(4)	28.7% (25.1%) <i>M</i> = 1.64 <i>SD</i> = 1.32	19.2% (33.1%) <i>M</i> = 1.76 <i>SD</i> = 1.24	<i>F</i> (1, 414) = .99 <i>p</i> = .321	<i>d</i> = .09
(5)	39.4% (25.3%) <i>M</i> = 1.31 <i>SD</i> = 1.31	33.1% (50.6%) <i>M</i> = 1.00 <i>SD</i> = 1.00	<b><i>F</i>(1, 413) = 7.78</b> <b><i>p</i> = .006</b>	<i>d</i> = .27
(6)	19.4% (12.9%) <i>M</i> = 2.16 <i>SD</i> = 1.25	27.8% (18.8%) <i>M</i> = 1.79 <i>SD</i> = 1.34	<b><i>F</i>(1, 413) = 7.94</b> <b><i>p</i> = .005</b>	<i>d</i> = .29
(7)	45.9% (10.6%) <i>M</i> = 1.41 <i>SD</i> = 1.43	51.8% (23.7%) <i>M</i> = .97 <i>SD</i> = 1.23	<b><i>F</i>(1, 413) = 11.29</b> <b><i>p</i> = .001</b>	<i>d</i> = .33
(8)	34.7% (18.8%) <i>M</i> = 1.58 <i>SD</i> = 1.37	40.4% (32.7%) <i>M</i> = 1.13 <i>SD</i> = 1.21	<b><i>F</i>(1, 413) = 12.29</b> <b><i>p</i> = .001</b>	<i>d</i> = .35
(9)	28.1% (11.7%) <i>M</i> = 1.92 <i>SD</i> = 1.36	26.9% (23.7%) <i>M</i> = 1.72 <i>SD</i> = 1.32	<i>F</i> (1, 414) = 2.39 <i>p</i> = .123	<i>d</i> = .15
(10)	43.3% (22.8%) <i>M</i> = 1.25 <i>SD</i> = 1.32	51.4% (33.9%) <i>M</i> = .78 <i>SD</i> = 1.03	<b><i>F</i>(1, 414) = 16.35</b> <b><i>p</i> &lt; .001</b>	<i>d</i> = .40

Note. Bolded values are significant at  $p < .05$ , corrected for false discovery rate according to Benjamini and Hochberg (1995).